
**THE CITY OF BLUE ISLAND
COOK COUNTY, ILLINOIS**

**RESOLUTION
NUMBER 2019-029**

**A RESOLUTION APPROVING AND AUTHORIZING A CONTRACT
WITH AXON ENTERPRISE, INC. FOR THE PURCHASE OF
TASERS AND TASER EQUIPMENT**

**DOMINGO F. VARGAS, Mayor
Randy Heuser, City Clerk**

**DEXTER JOHNSON
FRED BILOTTO
NANCY RITA
TOM HAWLEY
MICHAEL MECH
CANDACE CARR
ALECIA SLATTERY**

**ANNETTE ALEXANDER
WILLIAM CAZARES
KEVIN DONAHUE
BILL FAHRENWALD
JOHNNY RINGO HILL
RAEANN CANTELO-ZYLMAN
JAMES KLINKER**

Aldermen

RESOLUTION NO. 2019-29

**A RESOLUTION APPROVING AND AUTHORIZING
A CONTRACT WITH AXON ENTERPRISE, INC.
FOR THE PURCHASE OF TASERS AND TASER EQUIPMENT**

WHEREAS, the City of Blue Island has the authority to contract and be contracted with pursuant to 65 ILCS 5/2-2-12;

WHEREAS, the City plans to enter into a contract with Axon Enterprise, Inc. at a cost of \$51,812.00 to be paid over a five (5) year term, for the purchase of tasers and taser equipment for uses by the Police Department;

WHEREAS, the appropriate city officials have considered and reviewed the contract attached as Exhibit A and find it to be in the best interests of the City;

NOW AND THEREFORE, BE IT RESOLVED by the City Council of the City of Blue Island, Cook County, Illinois, as follows:

SECTION 1: AGREEMENT FORM AND TERMS AUTHORIZED

The terms and conditions as shown in the Agreement attached as Exhibit A to this Resolution are hereby approved.

**SECTION 2: AUTHORIZATION OF MAYOR & AGENT TO EXECUTE AND ACT IN
ACCORDANCE WITH AGREEMENT**

The City Council approves a contract with Axon Enterprise, Inc. at a cost of \$51,812.00 to be paid over a five (5) year term and authorizes the Mayor or his designee to execute the contract attached hereto as **Exhibit "A"** and any and all documentation that may be necessary to carry out the intent of this Resolution. The officers, employees, and/or agents of the City shall take all action necessary or reasonably required by the City to carry out, give effect to, and consummate the intent of this Resolution.

SECTION 3: EFFECTIVE DATE

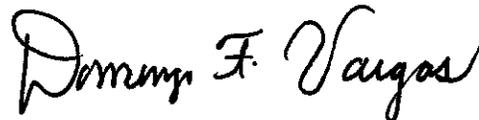
This resolution shall be in full force and effect upon its passage, approval and publication as required by law.

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ADOPTED this 9th day of **July, 2019**, pursuant to a roll call vote as follows:

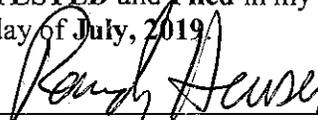
	YES	NO	ABSENT	PRESENT	ABSTAIN
Alderman Johnson	X				
Alderman Alexander	X				
Alderman Bilotto	X				
Alderman Cazares	X				
Alderman Rita	X				
Alderman Donahue	X				
Alderman Hawley	X				
Alderman Fahrenwald	X				
Alderman Mech	X				
Alderman Hill	X				
Alderman Cantelo-Zylman	X				
Alderman Carr	X				
Alderman Slattery	X				
Alderman Klinker	X				
Mayor Vargas					
TOTAL	14				

APPROVED by the Mayor on **July 9, 2019**.



DOMINGO F. VARGAS
MAYOR OF THE CITY OF BLUE ISLAND,
COUNTY OF COOK AND STATE OF ILLINOIS

ATTESTED and **Filed** in my office this
 9th day of **July, 2019**



RANDY HEUSER, CITY CLERK

EXHIBIT A

**CONTRACT FOR THE PURCHASE OF
TASERS AND TASER EQUIPMENT WITH AXON ENTERPRISE, INC.**



Date: June 18, 2019

To: Public Health & Safety Committee

From: Michael V. Marzal, Director of Finance and Administration

Re: Axon / Taser Program Replacement

Board Action: Motion

Request for Board Action: Motion to purchase ten (10) Taser 7 less than lethal conducted electrical weapons (CEW) with accessories, training equipment, and supplies over the product's service life of five (5) years.

Overview: The Blue Island Police Department has twenty (20) Taser X26 less than lethal CEWs. Of those, three (3) are inoperable and out of service. As of December 2019, the Taser X26 will be decommissioned by Axon. Axon will not support training, repairs, or litigation related to the Taser X26. In the interest of furthering public safety and strengthening risk management, our Taser Training Instructors have recommended our CEWs be replaced. Having completed a comparison analysis, the Taser instructors have recommended Axon's Taser 7 as the replacement CEW for the Blue Island Police Department. Benefits to the Taser 7 are as follows:

- **Reliability:** Axon (formerly Taser Inc.) is a trusted and reliable company. The product has been purchased by this agency and officers are familiar with the device.
- **Issuance and data collection:** The Taser 7 is wirelessly connected to the Axon network. This facilitates easier inventory management, firmware updates, and shared weapon assignment.
- **Rapid Arc Technology:** Delivers similar electrical charge as previous CEWs but at a rapid pulse rate, resulting in quicker incapacitation for a safer resolution to situations.
- **Close Range is optimized:** 93% increased probe spread at close range, where 85% of deployments occur.
- **Adaptive Cross-Connect:** Electricity is intentionally driven between all contacts to maximize the effectiveness of the probe deployment and to help compensate for close probe spreads or clothing disconnects.

MEMORANDUM

- **Improved Darts:** Taser 7 darts fly straighter and faster with nearly twice the kinetic energy for better connection to the target, and the body of the dart breaks away to allow for attainment at tough angles.

Options and Recommendation: The total cost for the Taser 7 CEW Program (excluding wages payable for training) is \$51,812.00 over five years. There is no option to retain the Taser X26 based on the "sunset" date of December 2019. Based on such, and Taser Training Instructors recommendation, the Taser 7 CEW program is recommended. During price negotiations, we obtained a discount of over \$3,200.00 in order to meet our budgetary requirements, and there is a cost savings of over \$14,000.00 by participating in the program, rather than purchasing everything separately or as needed. Costs have been distributed over the next five years as follows:

Year 1:	\$10,000.00 (budgeted)
Year 2:	\$10,453.00
Year 3:	\$10,453.00
Year 4:	\$10,453.00
Year 5:	\$10,453.00
Total Cost:	\$51,812.00

Financial Impact: Budgeted

Motion: Motion to proceed with the Taser 7 CEW program to replace our current/discontinued CEW program.

Attachments: Quote # Q-209327-43586.556KV from Axon Enterprise, Inc.



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-209327-43647.558KV

Issued: 07/01/2019

Quote Expiration: 07/15/2019

Account Number: 109690

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SHIP TO

Ismael Haro
 Blue Island Police Dept. - IL
 13031 GREENWOOD AVE.
 Blue Island, IL 60406
 US

BILL TO

Blue Island Police Dept. - IL
 13031 GREENWOOD AVE.
 Blue Island, IL 60406
 US

SALES REPRESENTATIVE

Kollin Vall
 Phone: 480-463-2181
 Email: kvall@taser.com
 Fax: 480-360-7866

PRIMARY CONTACT

Ismael Haro
 Phone: (708) 398-7045
 Email: lharo@bipolice.org

Year 1 (Est. Ship Date 6/1/2019)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
20141	TASER 7 EVIDENCE.COM LICENSE	10	0.00	0.00	0.00
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY, CLASS 3R	10	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	10	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL	12	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR	12	0.00	0.00	0.00
20160	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	10	0.00	0.00	0.00
74200	DOCK AND CORE, TASER 7	1	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	0.00	0.00	0.00
20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	12	67.50	67.50	810.00
20066	TASER 7 HOLSTER - SAFARILAND, LEFT HAND	3	67.50	67.50	202.50
Other					
20143	TASER 7 BASIC PLUS HANDLE PLAN	10	0.00	0.00	0.00
20082	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 1 PAYMENT	10	480.00	160.00	1,600.00
Subtotal					2,612.50
Estimated Shipping					0.00
Estimated Tax					0.00
Total					2,612.50

Year 1 - Cert Add-Ons (Est.Ship Date 6/1/2019)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
20140	TASER 7 DUTY CARTRIDGE REPLENISHMENT PROGRAM	25	0.00	0.00	0.00
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	50	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	50	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	50	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	50	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	50	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	50	0.00	0.00	0.00
20016	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE)	8	0.00	0.00	0.00
20017	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	8	0.00	0.00	0.00
Other					
20145	TASER 7 CERTIFICATION PLAN ADD-ON PLAN	25	0.00	0.00	0.00
20147	AXON DEVELOPED OCULUS TRAINING CONTENT ACCESS	1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET	1	0.00	0.00	0.00
20146	TASER 7 ONLINE TRAINING CONTENT ACCESS	25	0.00	0.00	0.00
20094	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 1 PAYMENT	25	240.00	295.50	7,387.50
				Subtotal	7,387.50
				Estimated Tax	0.00
				Total	7,387.50

Trade In Credit

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other					
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	20	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY, CLASS 3R	1	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	50	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	50	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	50	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	50	0.00	0.00	0.00
Other					
20083	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 2 PAYMENT	10	480.00	480.00	4,800.00
20095	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 2 PAYMENT	25	240.00	226.12	5,653.00
				Subtotal	10,453.00
				Estimated Tax	0.00
				Total	10,453.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	50	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	50	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	50	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	50	0.00	0.00	0.00
Other					
20084	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 3 PAYMENT	10	480.00	480.00	4,800.00
20096	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 3 PAYMENT	25	240.00	226.12	5,653.00
				Subtotal	10,453.00
				Estimated Tax	0.00
				Total	10,453.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	50	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	50	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	50	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	50	0.00	0.00	0.00
Other					
20085	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 4 PAYMENT	10	480.00	480.00	4,800.00
20097	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 4 PAYMENT	25	240.00	226.12	5,653.00
				Subtotal	10,453.00
				Estimated Tax	0.00
				Total	10,453.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	50	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	50	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	50	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	50	0.00	0.00	0.00
Other					
20086	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 5 PAYMENT	10	480.00	480.00	4,800.00
20098	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 5 PAYMENT	25	240.00	226.12	5,653.00
Subtotal					10,453.00
Estimated Tax					0.00
Total					10,453.00
Grand Total					51,812.00



Discounts (USD)

Quote Expiration: 07/15/2019

List Amount	55,012.50
Discounts	3,200.50
Total	51,812.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1 (Est. Ship Date 6/1/2019)	2,612.50
Year 1 - Cert Add-Ons (Est. Ship Date 6/1/2019)	7,387.50
Trade In Credit	0.00
Spares	0.00
Year 2	10,453.00
Year 3	10,453.00
Year 4	10,453.00
Year 5	10,453.00
Grand Total	51,812.00

Notes

The parties agree that Axon is granting a credit of \$3,200.50 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 7/1/2019-7/15/2019, resulting in a 8/1/2019 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: Dominio F. Vargas Date: 7-9-19
Name (Print): DOMINIO F. VARGAS Title: MAYOR
PO# (Or write N/A): N/A

Please sign and email to Kollin Vail at kvail@taser.com or fax to 480-360-7866

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-209327-43647.558KV

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